

City of Redlands  
MUNICIPAL UTILITIES DEPARTMENT

**CHANGE ORDER**

Date: **April 03, 2001**

Agreement: **Software and License Implementation Agreement**

Consultant: **Advanced Utility Systems Corporation**

Change Order: **No. 1**

The following changes are hereby made to the Software and License Implementation Agreement ("Agreement"), between Advanced Utility Systems Corporation ("Consultant") and the City of Redlands ("Organization"), in accordance with Sections 1.1 (n) and 5.1 (b) of the Agreement.

Under Section 3.1 of the Agreement:

Change Schedule "B1", Statement of Work, as follows:

Description:

Using the City Utility Billing System backup tape, Advanced, utilizing a third party vendor, will extract and convert the City's existing Utility Billing system data into Access database files for use by Advanced in the CIS Infinity Software application, based on the following identified work elements:

Work Elements	Units	Cost per Unit	Total Cost
Conversion Services	Flat Rate Including 14 years of History	Flat Rate	\$39,020
Consulting	30 hours	\$120 per hour	\$ 3,600
Total			\$42,620

Basis and Assumptions:

- The cost is based on an evaluation by Advanced of a tape received from the City of Redlands in November 2000. A current backup tape, with raw (unprocessed) data through 3/28/01, will be transmitted April 4, 2001 to Advanced to begin the extraction/conversion process under this change order.

- The cost is based on fourteen years of consumption and transaction data history.
- The costs include up to five refreshed data conversions.

Change Schedule "D", Fee Structure and Payment Schedule, as follows:

The following table shows changes to Schedule "D", Fee Structure and Payment Schedule in italics:

Item	Amount	Sub-Totals	Total
<b><u>Licenses</u></b>			
Server License	\$35,000.00		
User License	\$45,000.00		
Up size to Oracle Database	\$ 0.00	\$80,000.00	
<b><u>Services</u></b>			
Conversion - Original Agreement Amount	\$30,000.00	\$30,000.00	
<b><i><u>Increase due to Change Order No. 1:</u></i></b>			
<b><i>Conversion Services by Third Party, Flat Rate</i></b>	<b><i>\$39,020.00</i></b>		
<b><i>Conversion - Advanced Consulting</i></b>	<b><i><u>3,600.00</u></i></b>	<b><i>\$42,620.00</i></b>	
Set-up and Install-Original Agreement Amount	\$30,600.00	\$30,600.00	
Training - Original Agreement Amount	\$32,400.00	\$32,400.00	
<b><u>Total</u></b>			
Total - Original Agreement Amount			\$173,000.00
<b><i><u>Total - Increase due to Change Order No. 1</u></i></b>			<b><i><u>\$ 42,620.00</u></i></b>
Total - Including Change Order No. 1			<b><i><u>\$215,620.00</u></i></b>

## JUSTIFICATION

The purpose of this change order is to authorize the timely conversion of the City's Utility Billing System data, based on the use of a third party vendor by the Consultant.


The City has been unable to complete the requirement to extract the data from its existing system based on pre-set deadlines, resulting in a serious delay in the project implementation and uncertainty as to how to proceed with future conversion. Most significantly, the City's inability to extract all of the data within a reasonable timeframe (considered to be five business days) has made the original option anticipated in the Statement of Work no longer viable.

In an attempt to resolve this issue, the Consultant has recommended the use of a third party vendor to extract the data and convert it to a Microsoft Access database. The Consultant has contacted and received a quote from a third party vendor to extract and convert the data. The approach to data extraction would require that the City provide a backup tape of raw (unprocessed) billing data which the third party vendor would use to convert the data into Access files. This approach will allow the Consultant to be able to complete the conversion process on a timely basis and allow the implementation to move forward.

Consultant hereby certifies that all work specified in this Change Order shall be performed in accordance with the original Agreement requirements except as modified by this Change Order.

Organization:

CITY OF REDLANDS

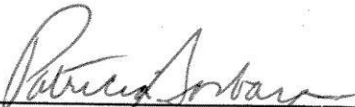
By: 

PAT GILBREATH

Title: Mayor, City of Redlands

Consultant:

ADVANCED UTILITY SYSTEMS  
CORPORATION

By: 

PAT SORBARA

Title: President

ATTEST:

By:   
LORRIE POYZER  
City Clerk