AGREEMENT TO PERFORM GEOTECHNICAL SERVICES

This agreement for the provision of geotechnical services ("Agreement") is made and entered into this 23rd day of June, 2010 ("Effective Date"), by and between the City of Redlands, a municipal corporation ("City") and Converse Consultants ("Consultant"). City and Consultant are sometimes individually referred to herein as a "Party" and, together, as the "Parties." In consideration of the mutual promises contained herein, City and Consultant agree as follows:

ARTICLE 1 - ENGAGEMENT OF CONSULTANT

- 1.1 City hereby engages Consultant to perform geotechnical services for various projects located throughout the City's water service area (the "Services").
- 1.2 The Services shall be performed by Consultant in a professional manner, and Consultant represents that it has the skill and the professional expertise necessary to provide the Services to City at a level of competency presently maintained by other practicing professional consultants in the industry providing like and similar types of Services.
- 1.3 Consultant shall comply with applicable federal, state and local laws and regulations in the performance of this Agreement including, but not limited to, the Americans with Disabilities Act, the Fair Employment and Housing Act and State prevailing wage laws.

ARTICLE 2 - RESPONSIBILITIES OF CITY

- 2.1 City shall make available to Consultant information in its possession that may assist Consultant in performing the Services.
- 2.2 City designates Chris Diggs as the City's representative with respect to performance of the Services, and such person shall have the authority to transmit instructions, receive information, interpret and define City's policies and decisions with respect to performance of the Services.

ARTICLE 3 - PAYMENTS TO CONSULTANT

- 3.1 The total compensation for Consultant's performance of the Services shall not exceed the amount of Twenty Five Thousand Dollars (\$25,000). City shall pay Consultant on a time and materials basis up to the not to exceed amount, in accordance with Exhibit "A" entitled Rate Schedule."
- 3.2 During the term of this Agreement, City may request that Consultant perform Extra Services. As used herein, "Extra Services" means any work that is determined necessary by City for the proper completion of the project or work for which the Services are being performed, but which the Parties did not reasonably anticipate would be necessary at the time of execution of this Agreement. Provided the Extra Services do not exceed twenty percent (20%) of the compensation to be paid by City to Consultant for the Services, such

Extra Services may be agreed to by the Parties by written amendment to this Agreement, executed by the City Manager, or duly authorized city official. Consultant shall not perform, nor be compensated for, Extra Services without such written authorization from City.

- 3.3 Consultant shall submit monthly invoices to City describing the work performed during the preceding month. Consultant's invoices shall include a brief description of the Services performed, the dates the Services were performed, the number of hours spent and by whom, and a description of reimbursable expenses related to the project. City shall pay Consultant no later than thirty (30) days after receipt and approval by City of Consultant's invoice.
- 3.4 All notices shall be given in writing by personal delivery or by mail. Notices sent by mail should be addressed as follows:

City
Chris Diggs
Municipal Utilities and Engineering Dept.
City of Redlands
35 Cajon Street, Suite 15A
PO Box 3005 (mailing)
Redlands, CA 92373

Consultant
Hashmi S.E. Quazi
Converse Consultants
10391 Corporate Drive
Redlands, CA 92374

When so addressed, such notices shall be deemed given upon deposit in the United States Mail. Changes may be made in the names and addresses of the person to whom notices and payments are to be given by giving notice pursuant to this section 3.4.

ARTICLE 4 - INSURANCE AND INDEMNIFICATION

- 4.1 <u>Insurance</u>. Insurance required by this Agreement shall be maintained by Consultant for the duration of its performance of the Services. Consultant shall not perform any Services unless and until required insurance listed below is obtained by Consultant. Consultant shall provide City with certificates of insurance and endorsements evidencing such insurance prior to commencement of the Services. Insurance policies shall include a provision prohibiting cancellation or modification of the policy except upon thirty (30) days' prior written notice to City, except for ten (10) days notice for cancellation due to non-payment of premium.
- 4.2 <u>Workers' Compensation and Employer's Liability</u>. Consultant shall secure and maintain Workers' Compensation and Employer's Liability insurance throughout the duration of its performance of the Services in accordance with the laws of the State of California, with an insurance carrier acceptable to City as described in Exhibit "B," entitled "Workers' Compensation Insurance Certification," which is attached hereto and incorporated herein by this reference.
- 4.3 Hold Harmless and Indemnification. Consultant shall defend, indemnify and hold

harmless City and its elected officials, employees and agents from and against any and all claims, losses or liability, including attorneys' fees, arising from injury or death to persons or damage to property occasioned by and negligent act, omission or failure to act by Consultant, its officers, employees and agents in performing the Services.

- 4.4 Comprehensive General Liability Insurance. Consultant shall secure and maintain in force throughout the term of this Agreement comprehensive general liability insurance with carriers acceptable to City. Minimum coverage of One Million Dollars (\$1,000,000) per occurrence and Two Million Dollars (\$2,000,000) aggregate for public liability, property damage and personal injury is required. City shall be named as an additional insured and the insurance policy shall include a provision prohibiting modification of coverage limits or cancellation of the policy except upon thirty (30) days prior written notice to City. Such insurance shall be primary and non-contributing to any insurance or self-insurance maintained by City. Certificates of insurance shall be delivered to City prior to commencement of the Services.
- 4.5 <u>Professional Liability Insurance</u>. Consultant shall secure and maintain professional liability insurance throughout the term of this Agreement in the amount of One Million Dollars (\$1,000,000) per claim made. Certificates of insurance shall be delivered to City prior to commencement of the services.
- 4.6 <u>Business Auto Liability Insurance</u>. Consultant shall have business auto liability coverage, with minimum limits of One Million Dollars (\$1,000,000) per occurrence, combined single limit for bodily injury liability and property damage liability. This coverage shall include all Consultant owned vehicles used in connection with Consultant's provision of the Services, hired and non-owned vehicles, and employee non-ownership vehicles. City shall be named as an additional insured and a certificate of insurance and endorsement shall be delivered to City prior to commencement of the services. Such insurance shall be primary and non-contributing to any insurance or self insurance maintained by City.

ARTICLE 5 - CONFLICTS OF INTEREST

- 5.1 Consultant covenants and represents that it does not have any investment or interest in any real property that may be the subject of this Agreement or any other source of income, interest in real property or investment that would be affected in any manner or degree by the performance of Consultant's Services. Consultant further covenants and represents that in the performance of its duties hereunder, no person having any such interest shall perform any Services under this Agreement.
- 5.2 Consultant agrees it is not a designated employee within the meaning of the Political Reform Act because Consultant:
 - A. Does not make or participate in:

- (i) the making or any governmental decisions regarding approval of a rate, rule or regulation, or the adoption or enforcement of laws;
- (ii) the issuance, denial, suspension or revocation of permits, licenses, applications, certifications, approvals, orders or similar authorizations or entitlements;
 - (iii) authorizing City to enter into, modify or renew a contract;
- (iv) granting City approval to a contract that requires City approval and to which City is a party, or to the specifications for such a contract;
 - (v) granting City approval to a plan, design, report, study or similar item;
- (vi) adopting, or granting City approval of, policies, standards or guidelines for City or for any subdivision thereof.
- B. Does not serve in a staff capacity with City and in that capacity, participate in making a governmental decision or otherwise perform the same or substantially the same duties for City that would otherwise be performed by an individual holding a position specified in City's Conflict of Interest Code under Government Code section 87302.
- 5.3 In the event City officially determines that Consultant must disclose its financial interests by completing and filing a Fair Political Practices Commission Form 700, Statement of Economic Interests. Consultant shall file the subject Form 700 with the City Clerk's office pursuant to the written instructions provided by the Office of the City Clerk.

ARTICLE 6 - GENERAL CONSIDERATIONS

- 6.1 <u>Attorneys' Fees</u>. In the event any action is commenced to enforce or interpret any of the terms or conditions of this Agreement the prevailing Party shall, in addition to any costs and other relief, be entitled to the recovery of its reasonable attorneys' fees, including fees for the use of in-house counsel by a Party.
- 6.2 <u>Prohibition Against Assignment</u>. Consultant shall not assign any of the Services, except with the prior written approval of City and in strict compliance with the terms, and conditions of this Agreement.
- 6.3 <u>Documents and Records</u>. Project related documents, records, drawings, designs, cost estimates, electronic data files, databases and any other documents developed by Consultant in connection with its performance of the Services, and any copyright interest in such documents, shall become the property of City and shall be delivered to City upon completion of the Services, or upon the request of City. Any reuse of such documents, and any use of incomplete documents, shall be at City's sole risk.

Independent Contractor Status. Consultant is for all purposes under this Agreement an independent contractor and shall perform the Services as an independent contractor. Neither City nor of its agents shall have control over the conduct of Consultant or Consultant's employees, except as herein set forth. Consultant shall supply necessary tools and instrumentalities required to perform the Services. Assigned personnel employed by Consultant are for its account only, and in no event shall Consultant or personnel retained by it be deemed to have been employed by City or engaged by City for the account of, or on behalf of City. Consultant shall have no authority, express or implied, to act on behalf of City in any capacity whatsoever as an agent, nor shall Consultant have any authority, express or implied, to bind City to any obligation.

6.5 Termination.

- A. Unless earlier terminated as provided for below, this Agreement shall terminate upon completion and acceptance of the Services by City.
- B. This Agreement may be terminated by City, in its sole discretion, by providing thirty (30) days' prior written notice to Consultant (delivered by certified mail, return receipt requested) of City's intent to terminate.
- C. If this Agreement is terminated by City, an adjustment to Consultant's compensation shall be made, but (1) no amount shall be allowed for anticipated profit or unperformed Services, and (2) any payment due Consultant at the time of termination may be adjusted to the extent of any additional costs to City occasioned by any default by Consultant.
- D. Upon receipt of a termination notice, Consultant shall immediately discontinue its provision of the Services and, within five (5) days of the date of the termination notice, deliver or otherwise make available to City, copies (in both hard copy and electronic form, where applicable) of project related data, design calculations, drawings, specifications, reports, estimates, summaries and such other information and materials as may have been accumulated by Consultant in performing the Services. Consultant shall be compensated on a pro-rata basis for Services completed up to the date of termination.
- 6.6 <u>Books and Records</u>. Consultant shall maintain books, ledgers, invoices, accounts and other records and documents evidencing costs and expenses related to the Services for a period of three (3) years, or for any longer period required by law, from the date of final payment to Consultant pursuant to this Agreement. Such books shall be available at reasonable times for examination by City at the office of Consultant.
- 6.7 Entire Agreement/Amendment. This Agreement, including the Exhibits incorporated herein by reference, represents the entire agreement and understanding between the Parties as to the matters contained herein, and any prior negotiations, written proposals or verbal agreements relating to such matters are superseded by this Agreement. Except as otherwise provided for herein, an amendment to this Agreement shall be in writing, approved by City and signed by City and Consultant.

- 6.8 <u>Governing Law</u>. This Agreement shall be governed by and construed in accordance with the laws of the State of California.
- 6.9 <u>Severability</u>. If one or more of the sentences, clauses, paragraphs or sections contained in this Agreement is declared invalid, void or unenforceable by a court of competent jurisdiction, the same shall be deemed severable from the remainder of this Agreement and shall not affect, impair or invalidate the remaining sentences, clauses, paragraphs or sections contained herein, unless to do so would deprive a Party of a material benefit of its bargain under this Agreement.

IN WITNESS WHEREOF, duly authorized representatives of the City and Consultant have signed in confirmation of this Agreement.

CITY OF REDLANDS

CONVERSE CONSULTANTS.

Tina Kundig, Finance Director / Cita Tras wer

Hashmi S.E. Quazi

Attest:

City Clerk

EXHIBIT 'A'

RATE SCHEDULE

CONVERSE CONSULTANTS
Prevailing Wage Schedule of Fees
Personnel

Introduction

It is the objective of Converse Consultants to provide its clients with quality professional and technical services and a continuing source of professional advice and opinions. Services will be performed in a manner consistent with that level of care and skill ordinarily exercised by members of the profession currently practicing in the same locality under similar conditions.

Hourly Charges for Personnel

Staff assignments will depend on personnel availability, job complexity, project site location and experience level required to satisfy the technical requirements of the project and to meet the prevailing standard of professional care.

Field Technical Services

\$78
\$81
\$85
\$70
\$50

Professional Services (Field and Office)

Staff Professional	\$80
Senior Staff Professional	\$85
Project Professional	\$105
Project Manager	\$100
Senior Professional	\$135
Principal Professional	\$160

Laboratory Testing

Laboratory Technician \$65

(Unit prices for routine tests quoted upon request; see Geotechnical Laboratory Testing and Materials Testing Services Schedules of Fees)

Office Support

Clerical/Word Processing	\$50
Drafting	\$65
CAD Operator/Drafting Manager	\$70

Overtime and special shift rates for Field Technical Services personnel are determined in accordance with Prevailing Wage law. Travel time to and from the job site will be charged at the hourly rates for the appropriate personnel.

Expenses

- 1. Exploration expenses (drilling, trenching, etc.) are charged at cost plus fifteen percent.
- Travel and subsistence expenses (transportation, room and board, etc.) for individuals on projects requiring travel and/or living away from a principal office are charged at cost plus fifteen percent.
- Automobile and truck expenses are charged at cost plus fifteen percent (rentals) or at a rate of fifty-five cents per mile for company-owned vehicles traveling between principal office and project.
- Other out-of-pocket direct project expenses (aerial photos, long-distance telephone calls, permits, bonds, outside printing services, tests, etc.) are charged at cost plus fifteen percent.

Invoices

- Invoices will be submitted to the Client on a monthly basis, and a final bill will be submitted upon completion of services.
- 2. Payment is due upon presentation of invoice and is past-due thirty days from invoice date. In the event Client fails to make any payment to Converse when due, Converse may immediately cease work hereunder until said payment, together with a service charge at the rate of eighteen percent per annum (but not exceeding the maximum allowed by law) from the due date, has been received. Further, Converse may at its sole option and discretion refuse to perform any further work irrespective of payment from Client in the event Client fails to pay Converse for services when said payments are due.
- 3. Client shall pay attorneys' fees or other costs incurred in collecting any delinquent amount.

General Conditions

Compensation for laboratory testing services will be made in accordance with this fee schedule. Costs of tests not on this schedule will be by quote and/or in accordance with our current hourly fee schedule. The rates are based on non-contaminated soil. A surcharge will be charged for handling contaminated material, which will be determined based on the project.

IDENTIFICATION AND INDEX PROPERTIES TESTS	
Visual Classification, ASTM D2488	
Engineering Classification, ASTM D2487 Moisture Content	15.00
Moisture Content & Dry (Bulk) Density,	
ASTM D2216 & D2937	15.00
Moisture Content, ASTM D2216	10.00
Shrinkage Limit, ASTM D427	85.00
Atterberg Limits, ASTM D4318 Several points	90.00
One point	
Particle Size Analysis, ASTM D422	
 Fine Sieve (From +#200 to #4) 	
Coarse Sieve (From +#200 to 3 in)	
Hydrometer Percent Passing #200 Sieve, ASTM D1140	85.00
Specific Gravity	45.00
Fine (passing #4 sieve), ASTM D854	70.00
Coarse (retained on #4 sieve), ASTM C127	70.00
Sand Equivalent Test	75.00
Double Hydrometer Dispersion, ASTM D4221	150.00
COMPACTION AND DEADING OFFICIAL	
COMPACTION AND BEARING STRENGTH Standard Proctor Compaction, ASTM D698 or ASTM D1557-	01
Method A or B	
Method C (6-inch mold)	110.00
California Impact Method (Caltrans 216)	200.00
R-value, ASTM D2844	240.00
California Bearing Ratio (CBR), ASTM D1883	125.00
1 point	
Relative Density	020.00
0.1 cubic foot mold	200.00
0.5 cubic foot mold	
	300.00
OUEAR OTREMOTIV	300.00
SHEAR STRENGTH	
Torvane/Pocket Penetrometer	
	20.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil)	20.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080	20.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil),	20.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080	20.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080 Consolidated - Undrained (fine grained)	20.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080	20.00 60.00 140.00 200.00 120.00 120.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080 Consolidated - Undrained (fine grained) Residual Strength, per Cycle Remolded Specimens, per specimen	20.00 60.00 140.00 200.00 120.00 120.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080 Consolidated - Undrained (fine grained) Residual Strength, per Cycle Remolded Specimens, per specimen STATIC UNIAXIAL AND TRIAXIAL STRENGTH TESTS	20.00 60.00 140.00 200.00 120.00 120.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080 Consolidated - Undrained (fine grained) Residual Strength, per Cycle Remolded Specimens, per specimen STATIC UNIAXIAL AND TRIAXIAL STRENGTH TESTS (PER POINT)	20.00 60.00 140.00 200.00 120.00 45.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080 Consolidated - Undrained (fine grained) Residual Strength, per Cycle Remolded Specimens, per specimen STATIC UNIAXIAL AND TRIAXIAL STRENGTH TESTS (PER POINT) Unconfined Compression, ASTM 2166	20.00 60.00 140.00 200.00 120.00 45.00 45.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080 Consolidated - Undrained (fine grained) Residual Strength, per Cycle Remolded Specimens, per specimen STATIC UNIAXIAL AND TRIAXIAL STRENGTH TESTS (PER POINT) Unconfined Compression, ASTM 2166 Unconsolidated - Undrained, ASTM D2850	20.00 60.00 140.00 200.00 120.00 45.00 45.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080 Consolidated - Undrained (fine grained) Residual Strength, per Cycle Remolded Specimens, per specimen STATIC UNIAXIAL AND TRIAXIAL STRENGTH TESTS (PER POINT) Unconfined Compression, ASTM 2166	20.00 60.00 140.00 200.00 120.00 45.00 45.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080 Consolidated - Undrained (fine grained) Residual Strength, per Cycle Remolded Specimens, per specimen STATIC UNIAXIAL AND TRIAXIAL STRENGTH TESTS (PER POINT) Unconfined Compression, ASTM 2166 Unconsolidated - Undrained, ASTM D2850 Consolidated - Undrained (per point) Consolidated - Drained (per point) With Pore Pressure Measurement, per load	20.00140.00120.00120.0045.0045.0075.00700.00700.00150.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test. Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080. Consolidated - Undrained (fine grained). Residual Strength, per Cycle Remolded Specimens, per specimen. STATIC UNIAXIAL AND TRIAXIAL STRENGTH TESTS (PER POINT) Unconfined Compression, ASTM 2166 Unconsolidated - Undrained, ASTM D2850 Consolidated - Undrained (per point) Consolidated - Drained (per point)	20.00140.00120.00120.0045.0045.0075.00700.00700.00150.00
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Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080 Consolidated - Undrained (fine grained) Residual Strength, per Cycle Remolded Specimens, per specimen STATIC UNIAXIAL AND TRIAXIAL STRENGTH TESTS (PER POINT) Unconfined Compression, ASTM 2166 Unconsolidated - Undrained, ASTM D2850 Consolidated - Undrained, Per point) Consolidated - Drained (per point) With Pore Pressure Measurement, per load Remolded Specimens, per specimen CONSOLIDATION AND SWELL COLLAPSE TESTS	20.0060.00140.00200.00120.0045.0045.0075.00110.00700.00700.0045.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080 Consolidated - Undrained (fine grained) Residual Strength, per Cycle Remolded Specimens, per specimen STATIC UNIAXIAL AND TRIAXIAL STRENGTH TESTS (PER POINT) Unconfined Compression, ASTM 2166 Unconsolidated - Undrained, ASTM D2850 Consolidated - Undrained (per point) Consolidated - Drained (per point) With Pore Pressure Measurement, per load Remolded Specimens, per specimen	20.0060.00140.00200.00120.0045.0045.0075.0075.00750.00700.00
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Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080 Consolidated - Undrained (fine grained) Residual Strength, per Cycle Remolded Specimens, per specimen STATIC UNIAXIAL AND TRIAXIAL STRENGTH TESTS (PER POINT) Unconfined Compression, ASTM 2166 Unconsolidated - Undrained, ASTM D2850 Consolidated - Undrained (per point) With Pore Pressure Measurement, per load Remolded Specimens, per specimen CONSOLIDATION AND SWELL COLLAPSE TESTS 8 Load Increments Additional load increment Time-Ratio, per load increment Single Point (collapse test) Single Load Swell, ASTM D4546 Ring Sample, Field Moisture	20.0060.00140.00200.00120.0045.0045.0075.00700.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test. Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080 Consolidated - Undrained (fine grained) Residual Strength, per Cycle Remolded Specimens, per specimen STATIC UNIAXIAL AND TRIAXIAL STRENGTH TESTS (PER POINT) Unconfined Compression, ASTM 2166. Unconsolidated - Undrained, ASTM D2850. Consolidated - Undrained (per point). Consolidated - Drained (per point). With Pore Pressure Measurement, per load. Remolded Specimens, per specimen CONSOLIDATION AND SWELL COLLAPSE TESTS 8 Load Increments Additional load increment. Time-Ratio, per load increment. Single Point (collapse test). Single Load Swell, ASTM D4546 Ring Sample, Air Dried.	20.0060.00140.00200.00120.0045.0045.0075.00110.00700.00700.0045.0045.00
Torvane/Pocket Penetrometer Direct Shear (per point) Quick Test Consolidated - Drained (granular soil) ASTM D3080 Consolidated - Drained (fine grained soil), ASTM D3080 Consolidated - Undrained (fine grained) Residual Strength, per Cycle Remolded Specimens, per specimen STATIC UNIAXIAL AND TRIAXIAL STRENGTH TESTS (PER POINT) Unconfined Compression, ASTM 2166 Unconsolidated - Undrained, ASTM D2850 Consolidated - Undrained (per point) With Pore Pressure Measurement, per load Remolded Specimens, per specimen CONSOLIDATION AND SWELL COLLAPSE TESTS 8 Load Increments Additional load increment Time-Ratio, per load increment Single Point (collapse test) Single Load Swell, ASTM D4546 Ring Sample, Field Moisture	20.0060.00140.00200.00120.0045.0045.0075.00110.00700.00700.0045.0045.00

HYDRAULIC CONDUCTIVITY TESTS	
Constant Head, ASTM D2434	250.00
Falling Head Flexible Wall, ASTM D5084	300.00
Triaxial Permeability, EPA 9100	350.00
Remolded Specimen, per specimen	50.00
CHEMICAL TESTS	
Corrosivity (pH, resistivity, sulfates, chlorides)	150.00
Organic Content, ASTM D2974	

Conditions: Unit rates presented on this fee schedule are for routinely performed geotechnical laboratory tests. Numerous other earth material physical tests can be performed in our geot echnical laboratories, including rock core, soil cement and soil lime mixture tests. Tests not listed can be quoted upon request.

Prices are based on the assumption that samples are uncontaminated and do not contain heavy metals, acids, carcinogens and/or volatile organics which can be measured by an organic vapor analyzer or photoionization detector with a concentration greater than 50 parts-permillion (ppm). Quoted testing fees are based on the assumption that no protective clothing will be required to handle samples. If Level D protective clothing will be required during handling of samples (as defined in the Federal CFR Part 1910.120), then a 40% increase in fees presented in this schedule will be applied. Level C protective clothing will be a 60% increase in fees. Converse will not handle samples that require either Level B or Level A protection in our geotechnical laboratories. Contaminated samples will be returned to the client. Uncontaminated samples will be disposed of 30 days after presentation of test results. The client must disclose the source of samples. Samples imported from out of state will be incinerated after testing, in accordance with requirements of the United States Department of Agriculture. Soil samples obtained within the State of California currently designated quarantine areas will also be incinerated in accordance with the requirement of the State of California, Department of Food and Agriculture, Division of Plant Industry, Pest Exclusion. A \$5.00 incineration fee will be added to each sample that is required to be incinerated in accordance with State and Federal law.

Test results requiring plots will be presented in a publishable format generated from computer programs. Otherwise, raw test numbers will be presented. A minimum laboratory fee of \$50.00 will be charged to present and mail test results. Beyond the standard U. S. Mail delivery, specialized transmittal will be charged at additional cost (e.g., Federal Express, UPS, etc.). Geotechnical testing does not include engineering and/ or geologic review and analysis. Typical turn-around for geot echnical laboratory testing is two weeks (or roughly ten working days). To expedite test turn-around to five working days, a 50% increase in the fees in this schedule will be applied. Many geotechnical tests require at least one week to perform in accordance with the ASTM or other standard specifications. Fees presented in this schedule for relatively undisturbed direct shear, consolidation or expansion pressure tests are based on the assumption that 22-inch-diameter (2.416-inch inside diameter) brass ring samples will be provided to the geotechnical laboratory for testing. Remolded specimens will be compacted in standard 2.5-inch outside diameter brass rings for direct shear, consolidation and expansion pressure tests. All fees presented in this schedule are based on the assumption that the client will deliver samples to our laboratory at no additional cost to Converse.

Materials Testing Services

Compensation for laboratory testing services will be based on rates in accordance with this schedule. Costs of tests not on this schedule will be by quote and/or in accordance with our current hourly fee schedule. Our services will be performed in accordance with the General Conditions. This fee schedule is valid through January 31, 2011.

AGGREGATES
Moisture Content (ASTM D2216)\$10.00
Particle Size Analysis
Coarse (ASTM C136), each
Coarse and fine (ASTM C136 & 137), each
 Specific Gravity & Absorption
Coarse Aggregate (ASTM C127)80.00
Fine Aggregate (ASTM C128)80.00
 Unit weight per cubic foot (ASTM C29)50.00
 Soundness-Sodium or Magnesium (ASTM C88),each 200.00
Potential Alkali Reactivity (ASTM D289)300.00
Freeze Thaw Soundness
Los Angeles Abrasion, per class (ASTM C131, C535)210.00
 Sand Equivalent (ASTM D2419)70.00
Lightweight Particles (ASTM C123), each75.00
 Clay Lumps and Friable Particles (ASTM C142), each100.00
Stripping test (ASTM D1664), each65.00
Organic impurities (ASTM C40)
Durability
CONCRETE TESTS
Laboratory Trial Batch (ASTM C192)By Quote
Laboratory Mix Design, historical data
Compression Test, 6"x 12" cylinder (ASTM C39), each23.00
Light Weight Concrete
Compression
■ Unit Weight

Bond Strength (ASTM C321)	45.00
Prepared by Converse	120.00
Prepared by Others	
Core Compression Test (ASTM C12), each	
Flexure test, 6"x 6" beams (ASTM C78), each	
Modulus of Elasticity - Static (ASTM C469), each	110.00
Length Change (3 bars, 5 readings each,	
up to 26 days) (ASTM C157)	, 250.00
Splitting Tensile, 6" x 12" cylinders, each	50.00
Field Concrete Control (sampling, slump, temperature,	
cast 4 cylinders, molds, cylinder pick-up, within	
10 mi. of office, stand-by extra)	
ASTM/UBC, hourly rate schedule, or each Cylinder	70.00
	7 0.00
Field Concrete Control (same as above plus	
air content test) ASTM/UBC, hourly rate	00.00
schedule, or each Cylinder	
Hold Cylinder	
Cylinder Mold sent to job site but not casted by Converse or	eturned to Converse 5.00
MASONRY (ASTM C140, E447, UBC STANDARD 24-22)	
Moisture Content, as received, each	20.00
Absorption, each	
Compression, each	
Shrinkage (ASTM C426), each	
Net Area and Volume, each	
Masonry Blocks, per set of 9	
Masonry Core Compression, each	
Masonry Core Shear, each	50.00
Masonry Core Trimming, each	
Compression Test, grouted prisms,	
8" x 8" x 16", each	110 00
Compression Test, grouted prisms, 12" x 16" x 16", each	140.00
12 X 10 X 10 , each	140.00
Compression Test	
2" x 4" Mortar Cylinder, each	
3" x 6" Grout Prisms, each	23.00
• 2" Cubes (ASTM C109), each	
Cast by others	
Mortar or Grout Mix Designs	
Mortal of Grout Wik Designs	by Quote
·	by Quoto
FIREPROOFING TESTS	
·	
FIREPROOFING TESTS	
FIREPROOFING TESTS Oven Dry Density (per sample)	50.00
FIREPROOFING TESTS Oven Dry Density (per sample)	50.00
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FIREPROOFING TESTS Oven Dry Density (per sample)	50.00
FIREPROOFING TESTS Oven Dry Density (per sample) MOISTURE EMISSION TEST Moisture Emission Test Kit ASPHALTIC CONCRETE	50.00
FIREPROOFING TESTS Oven Dry Density (per sample) MOISTURE EMISSION TEST Moisture Emission Test Kit ASPHALTIC CONCRETE Stability, Flow, and Unit Weight, ASTM D6927	35.00
FIREPROOFING TESTS Oven Dry Density (per sample) MOISTURE EMISSION TEST Moisture Emission Test Kit ASPHALTIC CONCRETE Stability, Flow, and Unit Weight, ASTM D6927	35.00
FIREPROOFING TESTS Oven Dry Density (per sample) MOISTURE EMISSION TEST Moisture Emission Test Kit ASPHALTIC CONCRETE Stability, Flow, and Unit Weight, ASTM D6927 Marshall ASTM D1559, ASTM D2726 Measured Maximum Specific Gravity of Mix (ASTM D2041)	
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Particle coating (ASTM 2489)	45.00
Stripping (ASTM D1664)	
Moisture or Volatile Distillates in paving mixtures,	
or materials containing petroleum products or	
byproducts	120.00
Retained Strength (ASTM D1074/D1075)	
6 specimens	. By Quote
Retained Stability, Mil, Std, 520A, Method 104,	Dir Orrata
6 specimens	
CBR, ASTM D1883, including M/D curve, 1 point	
Asphalt Temperature	13.00
STRUCTURAL STEEL	
Tensile Test, #11 Bar or Smaller, each	45.00
Bend Test, #11 Bar or Smaller, each	
Tensile Test, #14 Bar, each	
Tensile Test, #18 Bar, each	
Rebar coupler tensile test	
Tensile Test, Welded #11 Bar or Smaller, each	50.00
Tensile Test, Welded #14 Bar, each	
Tensile Test, Welded #18 Bar, each	300.00
Tensile Test, Mechanically Spliced Bar, #11 Bar or Smaller,	
each	150.00
Tensile Test, Mechanically Spliced Bar, #14 Bar, each	310.00
HIGH STRENGTH BOLT, NUT, AND WASHER TESTING	
Wedge Tensile Test for A490 Bolts	
Under 100,000 lbs, each	45.00
Over 100,000 lbs, each	55.00
Wedge Tensile Test for A325 Bolts	
Under 100,000 lbs, each	50.00
HIGH STRENGTH BOLT, NUT, AND WASHER TESTING, co	ntinued
Tensile Test – Anchor Bolts, tested with displacement	
transducers, each	300.00
Nut - Hardness, Proof, and Cone Proof Load Test, each	
Washer - Hardness, each	
A325 or A490 – Bolt hardness only, each	
Bolt A325 or A490	
Wedge Tensile Under 100,000 lbs, and Hardness, each	80.00
Wedge Tensile Over 100,000 lbs, and Hardness, each	
Bolt, Nut, and Washer - All Tests per set with bolts	
Under 100,000 lbs.	250.00
Over 100,000 lbs	
0.700, 100,000 (bottom.m.m.m.m.m.m.m.m.m.m.m.m.m.m.m.m.m.	

NOTES:

- See Geotechnical Laboratory Testing Schedule of Fees for soil testing.
 Hourly rates are available upon request.
 Field laboratory rates are available upon request.
 Listed unit rates are based upon the assumption that samples will be delivered to our laboratory at no cost to Converse.

EXHIBIT 'B'

WORKERS' COMPENSATION INSURANCE CERTIFICATION

Every employer except the State, shall secure the payment of compensation in one or more of the following ways:

- (a) By being insured against liability to pay compensation in one or more insurer duly authorized to write compensation insurance in this State.
- (b) By securing from the Director of Industrial Relations, a certificate of consent to self-insure, either as an individual employer or as one employer in a group of employers, which may be given upon furnishing proof satisfactory to the Director of Industrial Relations of ability to self-insure and to pay any compensation that may become due to his or her employees.

I am aware of the provisions of Section 3700 of the Labor Code which requires every employer to be insured against liability for Workers' Compensation or to undertake self-insurance in accordance with the provisions of that Code, and I will comply with such provisions before commencing the performance of the work of this Agreement. (Labor Code §1861).

CONVERSE CONSULTANTS.

Hashmi S.E. Quazi

Date: